2015 Community Association Fact Book for New Jersey
The Foundation for Community Association Research (FCAR) was founded in 1975. FCAR is a 501(c)(3) organization that supports and conducts research and makes that information available to those involved in association development, governance and management.

FCAR provides authoritative research and analysis on community association trends, issues and operations. Our mission is to inspire successful and sustainable communities. We sponsor needs-driven research that informs and enlightens all community association stakeholders—community association residents, homeowner volunteer leaders, community managers and other professional service providers, legislators, regulators and the media. Our work is made possible by your tax-deductible contributions. Your support is essential to our research.
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6.11 Reserve Studies Management [FCAR Best Practices]
6.12 FCAR Snap Surveys
Acknowledgement

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Lynn Boergerhoff, Community Atlas

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**50 State Condominium Insurance Survey:**
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**Notes on Community Association Data:** The Fact Book is based on information from six sources grouped in two categories:

- **Public Data:** (1) Census data, (2) State data, (3) Related housing industries data such as that from the National Association of Realtors (NAR) and the National Association of Homebuilders (NAHB),

- **FCAR and CAI Data:** (4) FCAR data accumulated over time, (5) CAI data, also, accumulated over time, and (6) Data provided by CAI members.

The public data is largely from the Census and the American Community Survey (ACS). This data has a lag time to publication, i.e., certain of the ACS 2015 data may not be available until late in 2016. Some public association data is available from individual states. This state data, also, may have a lag time from collection to publication. Usually, both the few states with association data and the ACS data lack specificity in critically identifying the three basic types of associations: condominiums, cooperatives and planned communities. Similarly, the public data may count certain association units, but not the entities (the associations) themselves. From a timing viewpoint, FCAR, CAI data and CAI member data are more readily available. Because of the timing issue, the Fact Book data generally may be one year ahead of public data.

**Sources**

- American Community Survey (ACS)
- Census – Statistical Brief 1994
- CAI: Common Ground magazine
- CAI Government & Public Affairs (G&PA)
- California Department of Real Estate
- California Law Revision Commission
- Colorado Department of Regulatory Agencies
- Connecticut Judicial Branch Law Libraries
- Department of Agriculture – Rural Development
- Department of Veterans Affairs (VA)
- Federal Emergency Management Agency (FEMA)
- Federal Home Loan Mortgage Corporation (Freddie Mac)
- Federal Housing Administration (FHA)
- Federal National Mortgage Association (Fannie Mae)
- Florida Department of Business & Professional Regulation
- Florida Division of Condominiums, Timeshares and Mobile Homes
- Foundation for Community Association Research
- Hawaii Real Estate Branch
- Maryland Montgomery County Office of Common Ownership Communities
- National Association of Homebuilders (NAHB)
- National Association of Realtors (NAR)
- Nevada Real Estate Division
- Urban Land Institute
- Virginia Common Interest Community Board
Introduction

It’s been said that the growth of community associations (condominiums, planned communities and cooperatives) offers the greatest single extension of homeownership opportunities since the housing reforms of the New Deal and the provision of GI Bill benefits just after World War II. The Community Associations Institute estimates that in 1970 there were 10,000 community associations nationwide. In 2015, there are 338,000 associations housing approximately 68 million Americans.

The Community Associations Institute (CAI) is a national nonprofit 501(c)(6) organization founded in 1973 to foster competent, responsive community associations through research, training and education.

The Foundation for Community Association Research (FCAR) is a national, nonprofit 501(c)(3) organization devoted to common interest community research, development, and scholarship. Incorporated in 1975, the Foundation supports and conducts research in the community association industry.

Community Association Fact Book is published by FCAR and it documents the history, current status, trends and future issues of U.S. community association housing in general. The Fact Book, also, provides, community association information on a state-by-state basis. The Fact Book and any one of the State Summaries will facilitate, demonstrate and provide an understanding of four areas:

1. **Evidence-Based Decisions**: Facilitate the creation, publication and analysis of credible data such that evidence-based decisions on various community association issues and topics can be made.

2. **Contributions to the Economy and Society**: Clearly demonstrate the role of community associations in maintaining housing as shelter, as a neighborhood benefit and as an investment.

3. **Core Services**: Provide an understanding that the three core services delivered by associations (governance, community and business-like services) – that these core services are complimentary to a broad range of both local and national housing goals and of related public policy considerations.

4. **Associations as a Housing Market**: Demonstrate that all three types of community associations (condominiums, cooperatives and planned communities) in and of themselves, are an important housing market that needs to be understood and analyzed in a comprehensive manner.

**Community Association Contributions to the Economy**: In the aggregate, community association housing was valued at just over $5.287 trillion dollars at 2015 Q4 [Estimate based on the Federal Reserve Z.1 Financial Accounts]. Further, the notion of Housing Services plays an important role in this country’s Gross Domestic Product (GDP). According to a National Association of Home Builders (NAHB) Report: “Historically, residential investment has averaged roughly 5% of GDP while housing services have averaged between 12% and 13%, for a combined 17% to 18% of GDP. These shares tend to vary over the business cycle.”

Community association housing is an important and growing component of both residential investment and “Housing Services.” Using NAHB historical estimates, community associations contribute about 4.0% to 4.3% to GDP. Associations not only are a place to live, but they are a place to work and for the creation of jobs.

Community associations are big business in small increments. For more summary information on associations see:

|-----------------------|------------------------|------------------------|------------------------|-----------------|

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Community Association National Trends and Issues

In *Democracy in America*, Alexis de Tocqueville reflected in differing ways on the constant activity that characterized American society in the 1830s as it strived for continuous improvement at all levels of society and government. Little has changed since that time. He would be right at home at a community association board meeting, at a CAI Chapter program or at a national CAI Conference or Law Seminar. The best way to keep up with association trends and issues (and the need for continuous improvement) at either or both the national or local level is through the links that follow.

**At the National Level**

**CAI Issues and Advocacy**
- From federal affairs, to state issues, to amicus briefs and more – this is constantly updated. Topics include regulatory issues with FHA and FEMA, new mortgage rules and CAI’s Public Policies.

**CAI Common Ground Magazine Key Issues**
- From aging in place, to fostering participation, to manager licensing and more – key themes from the Magazine articles. A subscription to [Common Ground](#) is part of CAI Membership, but separate subscriptions are available.

**Chronological History of the Federal Involvement in Community Associations**
- From the early 1900s through today, you can track over 40 major federal and similar initiatives that have impacted community associations.

**Community Next: 2020 and Beyond**
- The result of this lengthy initiative are four Community Next reports that represent the best thinking of several dozen CAI leaders and nonmember community association stakeholders about future issues, trends and similar matters.
  1. [Association Governance Model](#)
  2. [Community Management](#)
  3. [External Influences](#)
  4. [Public Policy Paradigms](#)

**At the Local Level**

**CAI Local Chapters**
- This will help you find and contact any of CAI’s Chapters.

**CAI Grass Roots Advocacy Center**
- CAI’s Government & Public Affairs provides political information and intelligence for the association industry.
At all Levels for All Interests

CAI Press: CAI Press, the publishing division of CAI, is dedicated to publishing the very best resources for community associations. We offer the largest collection of more than 100 books on association governance, management and operations. Browse by category, view our most popular products and discover what's new. Check back frequently to see our Featured Products and to take advantage of our money-saving promotions.

Webinars: CAI webinars offer specialized, professional training without leaving your home or office. Conducted via internet and audio teleconference, the programs are hosted by industry experts to keep you up to date on the latest legislative activity, management trends, industry best practices and subjects of special interest to community managers and homeowners. More than 200 on-demand webinars are now available, and new live webinars are added every month. Continuing education credit for management credentials is available.

If you are just interested in finding out more about community associations, this Fact Book and a State Summary is the place to start. If you live in an association or work in the association industry, this Fact Book will help keep you and your association current on the latest facts, trends and issues.
1. New Jersey Population and Housing Characteristics

1.1 General Housing Characteristics

Review the General Housing Characteristics for All U.S. States
### S0201: SELECTED POPULATION PROFILE

<table>
<thead>
<tr>
<th>New Jersey</th>
<th>2014 American Community Survey 1-Year Est.</th>
<th>Estimate</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>SEX AND AGE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total population</td>
<td></td>
<td>8,938,175</td>
</tr>
<tr>
<td>Male</td>
<td></td>
<td>48.8%</td>
</tr>
<tr>
<td>Female</td>
<td></td>
<td>51.2%</td>
</tr>
<tr>
<td>Median age (years)</td>
<td></td>
<td>39.4</td>
</tr>
<tr>
<td><strong>HOUSEHOLDS BY TYPE</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Households</td>
<td></td>
<td>3,194,844</td>
</tr>
<tr>
<td>Family households</td>
<td></td>
<td>69.0%</td>
</tr>
<tr>
<td>With own children under 18 years</td>
<td></td>
<td>30.5%</td>
</tr>
<tr>
<td>Married-couple family</td>
<td></td>
<td>50.3%</td>
</tr>
<tr>
<td>With own children under 18 years</td>
<td></td>
<td>21.6%</td>
</tr>
<tr>
<td>Female householder, no husband present, family</td>
<td></td>
<td>13.8%</td>
</tr>
<tr>
<td>With own children under 18 years</td>
<td></td>
<td>6.9%</td>
</tr>
<tr>
<td>Nonfamily households</td>
<td></td>
<td>31.0%</td>
</tr>
<tr>
<td>Male householder</td>
<td></td>
<td>13.9%</td>
</tr>
<tr>
<td>Living alone</td>
<td></td>
<td>11.0%</td>
</tr>
<tr>
<td>Not living alone</td>
<td></td>
<td>2.9%</td>
</tr>
<tr>
<td>Female householder</td>
<td></td>
<td>17.1%</td>
</tr>
<tr>
<td>Living alone</td>
<td></td>
<td>14.9%</td>
</tr>
<tr>
<td>Not living alone</td>
<td></td>
<td>2.3%</td>
</tr>
<tr>
<td><strong>DISABILITY STATUS</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total civilian noninstitutionalized population</td>
<td></td>
<td>8,830,969</td>
</tr>
<tr>
<td>With a disability</td>
<td></td>
<td>10.5%</td>
</tr>
<tr>
<td><strong>PLACE OF BIRTH</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Native</td>
<td></td>
<td>6,977,441</td>
</tr>
<tr>
<td>Male</td>
<td></td>
<td>48.8%</td>
</tr>
<tr>
<td>Female</td>
<td></td>
<td>51.2%</td>
</tr>
<tr>
<td>Foreign born</td>
<td></td>
<td>1,960,734</td>
</tr>
<tr>
<td>Male</td>
<td></td>
<td>48.8%</td>
</tr>
<tr>
<td>Female</td>
<td></td>
<td>51.2%</td>
</tr>
</tbody>
</table>

*Review the Selected Population Profile for All U.S. States*
1.3 Housing – With and Without a Mortgage by Age Group & Compared to U.S.

<table>
<thead>
<tr>
<th>B25027: MORTGAGE STATUS BY AGE OF HOUSEHOLDER - Universe: Owner-occupied housing units</th>
<th>2010-2014 American Community Survey 5-Year Estimates</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>New Jersey</td>
</tr>
<tr>
<td></td>
<td>Estimate</td>
</tr>
<tr>
<td>Total:</td>
<td>2,073,915</td>
</tr>
<tr>
<td>Housing units with a mortgage:</td>
<td>1,448,250</td>
</tr>
<tr>
<td>Householder 15 to 34 years</td>
<td>140,008</td>
</tr>
<tr>
<td>Householder 35 to 44 years</td>
<td>333,751</td>
</tr>
<tr>
<td>Householder 45 to 54 years</td>
<td>439,126</td>
</tr>
<tr>
<td>Householder 55 to 59 years</td>
<td>185,150</td>
</tr>
<tr>
<td>Householder 60 to 64 years</td>
<td>143,697</td>
</tr>
<tr>
<td>Householder 65 to 74 years</td>
<td>150,715</td>
</tr>
<tr>
<td>Householder 75 years and over</td>
<td>55,803</td>
</tr>
<tr>
<td>Housing units without a mortgage:</td>
<td>625,665</td>
</tr>
<tr>
<td>Householder 15 to 34 years</td>
<td>13,387</td>
</tr>
<tr>
<td>Householder 35 to 44 years</td>
<td>29,883</td>
</tr>
<tr>
<td>Householder 45 to 54 years</td>
<td>80,780</td>
</tr>
<tr>
<td>Householder 55 to 59 years</td>
<td>63,742</td>
</tr>
<tr>
<td>Householder 60 to 64 years</td>
<td>75,657</td>
</tr>
<tr>
<td>Householder 65 to 74 years</td>
<td>157,272</td>
</tr>
<tr>
<td>Householder 75 years and over</td>
<td>204,944</td>
</tr>
</tbody>
</table>

Review All Housing With and Without a Mortgage for All U.S. States

1.4 Property Values and Real Estate Taxes (RET) in 2013

<table>
<thead>
<tr>
<th>State</th>
<th>Median Value of Homes</th>
<th>Median RET</th>
<th>RET Rank</th>
<th>Med. RET per 1,000 of value</th>
<th>RET Rate rank</th>
<th>Property Tax Share in S&amp;L Government Revenue from Own Sources</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Jersey</td>
<td>$307,700</td>
<td>$7,331</td>
<td>1</td>
<td>2.09%</td>
<td>1</td>
<td>48.00%</td>
</tr>
</tbody>
</table>


See National Association of Home Builders (NAHB): [Property Tax Rates and Real Estate Values 2013](#).

Based on recently released 5 Year [American Community Survey](#) (ACS) data, see NAHB [Property Tax Rates In and Within Counties (April 2016)](#) and [Effective County Tax Rates & Average Home Values (April 2016 Excel)](#).

Note: The *median* value is the mid-point of a frequency distribution where half of all values will be above the median value and half will be below that value. The *mean* is the average all the data in a frequency distribution.
2. New Jersey Community Associations and Condominium Unit Owners 55+

2.1 Condominiums in 1980 & 1990

<table>
<thead>
<tr>
<th>Condominium Units – Year</th>
<th>Number of Condo Units</th>
<th>Rank in Terms of All Condo Units</th>
<th>As a Percent All Housing Units</th>
<th>Rank in Terms of All Housing Units</th>
</tr>
</thead>
<tbody>
<tr>
<td>1980</td>
<td>53,336</td>
<td>12</td>
<td>1.90%</td>
<td>15</td>
</tr>
<tr>
<td>1990</td>
<td>222,105</td>
<td>5</td>
<td>7.20%</td>
<td>8</td>
</tr>
</tbody>
</table>

U.S. Census Condominiums – Statistical Brief, 1994

2.2 New Jersey Community Associations – 2015

<table>
<thead>
<tr>
<th>State</th>
<th>Association Rank</th>
<th>Estimated Number of Associations</th>
<th>Estimated Associations in the State as Percentage of All Associations</th>
<th>Estimated Number Living in Associations</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Jersey</td>
<td>17</td>
<td>6,700</td>
<td>2.0%</td>
<td>1,350,000</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Estimated Board &amp; Committee Volunteers</th>
<th>Estimated Value of Board &amp; Committee Time</th>
<th>Estimated Value of Homes in Associations</th>
<th>Estimated Annual Assessments</th>
<th>Estimated Annual Reserve Fund Contributions</th>
</tr>
</thead>
<tbody>
<tr>
<td>47,000</td>
<td>$36,100,000</td>
<td>$105,000,000,000</td>
<td>$1,500,000,000</td>
<td>$460,000,000</td>
</tr>
</tbody>
</table>


Community associations are one component of other primary entities in the U.S.

<table>
<thead>
<tr>
<th>Entity</th>
<th>Number</th>
<th>Percent of Total Entities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Tax Exempts &amp; Other Nonprofits</td>
<td>1,570,956</td>
<td>4.44%</td>
</tr>
<tr>
<td>Governmental Units</td>
<td>89,055</td>
<td>0.25%</td>
</tr>
<tr>
<td>Businesses</td>
<td>33,358,509</td>
<td>94.35%</td>
</tr>
<tr>
<td>Community Associations</td>
<td>338,000</td>
<td>0.96%</td>
</tr>
<tr>
<td>Total Entities</td>
<td>35,356,520</td>
<td>100.00%</td>
</tr>
</tbody>
</table>

For more details, see [Community Association Data Compared to Other Entities](#).
2.3 Condominium Unit Owners 55+ - By Selected Characteristics*

Like the rest of the U.S. population, owners in New Jersey community associations are getting older. Some association owners are aging-place while others in age-restricted communities. The data next is specific to condominium unit owners that are 55+:

Table 1
*Persons Age 55 and Over Living in a Condominium by Age Group and Sex*

<table>
<thead>
<tr>
<th>Sex</th>
<th>Age Group</th>
<th>Count</th>
<th>% within Sex</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>55 - 64 years old</td>
<td>65 - 74 years old</td>
<td>75 - 84 years old</td>
</tr>
<tr>
<td>Female</td>
<td>131,490</td>
<td>101,860</td>
<td>65,754</td>
</tr>
<tr>
<td>% within Sex</td>
<td>40.3%</td>
<td>31.2%</td>
<td>20.2%</td>
</tr>
<tr>
<td>Male</td>
<td>86,784</td>
<td>69,759</td>
<td>43,964</td>
</tr>
<tr>
<td>% within Sex</td>
<td>40.4%</td>
<td>32.5%</td>
<td>20.5%</td>
</tr>
<tr>
<td>Total</td>
<td>218,274</td>
<td>171,619</td>
<td>110,723</td>
</tr>
<tr>
<td>% within Sex</td>
<td>40.4%</td>
<td>31.7%</td>
<td>20.3%</td>
</tr>
</tbody>
</table>

In addition to the data above, the New Jersey Condominium Unit Owner 55+ Data from Part Four of the Fact Book contains information of the following categories:

- Table 2: Race of Persons Age 55 and Over Living in a Condominium
- Table 3: Hispanic, Latino, or Spanish Origin of Persons Age 55 and Over Living in a Condominium
- Table 4: Mortgage Status of Households of Persons Age 55 and Over Living in a Condominium by Sex of Householder
- Table 5: Selected Monthly Owner Cost (SMOC) Burden by Mortgage Status of Households with Persons Age 55 and Over Living in a Condominium
- Table 6: Decade Housing Built of Persons Age 55 and Over Living in a Condominium
- Table 7: Household Size of Persons Age 55 and Over Living in a Condominium by Sex
- Table 8: Sex of Persons Age 55 and Over Living Alone in a Condominium
- Table 9: Physical, Mental, or Sensory Difficulty of Persons Age 55 and Over Living in a Condominium

See Part Four of the Fact Book 2015 for condominium unit owners 55+ data in each state and the District of Columbia.

### 2.4 Large-Scale Community Associations – Part Five, Fact Book 2015

The Large-Scale Community Association Survey provides a broad over-view of associations that (1) provide municipal type services, (2) contain at least 1,000 lots, units, or acres and (3) have an operating budget of $2,000,000+.

### 3. CAI in New Jersey

#### 3.1 CAI New Jersey Chapter

#### 3.2 New Jersey – CAI Professional Designations, Business Services & Manager Licensing

Community Associations Institute (CAI) and Community Association Managers International Certification Board (CAMICB) are pleased to provide this database of credentialed professionals. This database allows you to locate community managers and professionals who have earned the following credentials:

<table>
<thead>
<tr>
<th>Management Credentials</th>
<th>Other</th>
</tr>
</thead>
<tbody>
<tr>
<td>Certified Manager of Community Associations (CMCA)</td>
<td>Reserve Specialist (RS)</td>
</tr>
<tr>
<td>Association Management Specialist (AMS)</td>
<td>Community Insurance and Risk Management Specialist (CIRMS)</td>
</tr>
<tr>
<td>Professional Community Association Manager (PCAM)</td>
<td>College of Community Association Lawyers (CCAL)</td>
</tr>
<tr>
<td>Large-Scale Manager (LSM)</td>
<td>Educated Business Partner – Distinction</td>
</tr>
<tr>
<td>Accredited Association Management Company (AAMC)</td>
<td></td>
</tr>
</tbody>
</table>
• Learn more about what these CAI professional designations mean to you and your community.

• New Jersey Manager Licensing [Only states with licensing are listed]

3.3 New Jersey – Legislative Action Committee (LAC), Roster & Tracking Report

• New Jersey Legislative Action

The CAI New Jersey Legislative Action Committee (CAI ALAC), a committee of CAI, is the official voice of CAI to legislators and regulators in New Jersey. CAI ALAC exists to speak with one voice on legislative and regulatory matters that affect community associations, community association managers and CAI business partners. CAI ALAC is made up of a balance of CAI members and appointees from the chapter within the state. CAI ALAC is a committee of CAI’s national office and is a partner with the CAI chapter within its state. View the LAC roster and legislative tracking report.

3.4 New Jersey – Approved Condominiums: Fannie Mae, FHA & Department of Veterans Affairs

• FHA Approved Condominium List – New Jersey

[Search by state and zip code]

• Fannie Mae PERS Approved Project List – New Jersey

• Department of Veterans Affairs Approved List – New Jersey

[Search by checking box #2 for approved condo and search by state in number #5]

4. New Jersey Associations – Community Services as an Association Core Function

4.1 An Introduction to Community Association Living

Introduction: The purpose of An Introduction to Community Association Living is to introduce community volunteer leaders and members to community associations, provide a greater understanding of exactly how a community association works from both an organizational and people standpoint, and to endow members with the information necessary for fully enjoying and benefiting from community association living.

4.2 From Good to Great Communities

Every community has its own history, personality, attributes and challenges, but all associations share common characteristics and core principles. Good associations preserve the character of their communities, protect property values and meet the established expectations of homeowners. Great associations also cultivate a true sense of community, promote active homeowner involvement and create a culture of informed consensus. The ideas and guidance conveyed in this brochure speak to these core values and can, with commitment, inspire effective, enlightened leadership and responsible, engaged citizenship.

4.3 Community Matters – What You Should Know Before You Buy

Whether you are considering buying a home in a community that is newly developed (either new construction or a conversion), a resale in an existing community or you are renting with the possibility of buying—you need to consider certain key points.
4.4 **Community Harmony & Spirit [FCAR Best Practices]**

How do managers and boards increase resident involvement within community associations? By treating all residents as stakeholders and developing and conducting community harmony and spirit-enhancing programs and including residents in the initial stages of program development. Building community spirit is more than informing residents about board action and improvements. It’s asking their opinions and developing programming that they will enjoy that will spur further community involvement.

4.5 **Community Security [FCAR Best Practices]**

The goal of this Best Practices Report is to give you an assessment and review of many community security systems and features—including useful tips and tools—to help meet residents’ crime prevention needs.

4.6 **Judging Community Association Success**

For the sixth time in 11 years, Americans living in homeowners associations and condominiums have told pollsters they are overwhelmingly satisfied in their communities. The March 2016 survey affirms the findings of almost identical national surveys conducted in 2005, 2007, 2009, 2012 and 2014. The 2016 survey was conducted by Zogby Analytics for the Foundation for Community Association Research. The findings from the six surveys are strikingly consistent and rarely vary by a standard margin error for national, demographically representative surveys. By large majorities, owners:

- Rate their overall community experience as positive or, at worst, neutral.
- Say their association board members serve the best interests of their communities.
- Indicate their community managers provide valuable support to residents and their associations.
- Support community association rules because they protect and enhance property values.

The findings objectively refute the unfounded and unsubstantiated myth that the community association model of governance is failing to serve the best interests of Americans who choose to live in common-interest communities.

_on a scale of one to five, with one being very bad and five being very good, how would you rate your overall experience living in a community association?_
5. **New Jersey Associations – Governance Services as an Association Core Function**

5.1 **Governance [FCAR Best Practices]**

It is CAI’s purpose to foster vibrant, responsive, competent community associations that promote harmony, a sense of community and responsible leadership. Common characteristics of such community associations include good communication, trust in the management and board of directors, continuing education of board members and homeowners, and uniform, flexible and reasonable enforcement of governing documents. Inclusiveness—the involvement of as many residents of the community as possible—is a critical element in fostering a sense of community.

5.2 **Strategic Planning [FCAR Best Practices]**

Strategic planning is more than ensuring your association will remain financially sound and be able to maintain its reserves—it’s projecting where your association expects to be in five, ten, or fifteen years—and how your association will get there. It is a systematic planning process involving a number of steps that identify the current status of the association, including its mission, vision for the future, operating values, needs (strengths, weaknesses, opportunities, and threats), goals, prioritized actions and strategies, action plans, and monitoring plans. Strategic planning is the cornerstone of every common-interest community. Without strategic planning, the community will never know where it is going—much less know if it ever got there.

5.3 **Transition [FCAR Best Practices]**

The purpose of this report is to provide builders and associations with guidelines they can use to develop and turn over a community association project in such a way that transition becomes much easier and less confrontational. The ultimate goal of transition is for the unit owners to take over and move forward with a good reputation, with no litigation, and word-of-mouth sales.

5.4 **Ethics [FCAR Best Practices]**

The concept has come to mean various things to various people, but, generally, it’s coming to know what is right or wrong in the workplace and doing what’s right—usually in regard to products and services and to relationships with stakeholders. In times of fundamental change, values that were once followed inherently are now strongly questioned or no longer followed. Consequently, there is no clear moral compass to guide leaders through complex workplace dilemmas. Attention to ethics in the workplace sensitizes leaders and staff to how they should act. Perhaps most important, in times of crises and confusion, attention to business ethics helps ensure that when leaders and managers are struggling, they can retain a strong moral compass.

5.5 **New Jersey Community Association & Related Statutes**

- New Jersey Horizontal Property Act 46:8A
- New Jersey Condominium Act 46:8B
- New Jersey The Cooperative Recording Act 46:8D-1
- New Jersey Nonprofit Corporations
- New Jersey Planned Real Estate Full Disclosure Act
- New Jersey Municipal Services Act for Community Associations 40:67-23.2 to 23.8
- New Jersey Department of Community Affairs Association Regulation Initiative
- New Jersey Mobile Home Parks
- New Jersey Title 5 Mobile Home Park Conversions
- New Jersey Real Property Disclosure

**Note:** While state statutes and the association’s governing documents are critically important to governing the association, there are many other local, state and federal laws regulations that impact a condominium and other types of community associations.
Community Association Ombudsman Programs by State  [Not all states have an Ombudsman]

See #5.5 and #5.6 next and see Census 2012 of All State Governments

Also, see Chronological History of Federal Involvement in Community Associations.

5.6 New Jersey Community Association Volunteer Immunity

N.J. STAT. ANN. § 2A:53A-7

For more detailed information on volunteer immunity for association leaders and volunteers, see this comprehensive publication entitled Voluntary Immunity in Community Associations

Volunteer directors and officers who serve on their boards face the potential for personal liability in serving the association. Although all states provide some form of immunity from liability for volunteers, the number of suits being filed each year against both community associations and their boards is increasing. The protections offered by states vary widely, and prudent board members need to consider them when formulating policy and participating in a community association. Volunteer Immunity offers a summary of volunteer immunity according to the federal Volunteer Protection Act and each state’s volunteer immunity statutes and explanations of how the statutes apply to community associations and their volunteer officers and directors. Includes a chart of volunteer immunity by state.

5.7 New Jersey Standard of Care for Community Association Directors & Officers

N.J. STAT. ANN. § 15A:6-14
N.J. STAT. ANN. § 15A:6-15

Community association directors and officers need to understand the duties they owe to their association and fellow owners, the nature of those duties, and the liability performing those duties may bring. How much a volunteer leader knows about his or her state’s standard of care can be the difference between liability and immunity. Standards of Care provides a survey of each state’s standard of care for community association directors and officers, a brief description of the standards by which they must perform their duties and recommendations for complying with their state’s standard of care. Also includes a discussion of notable trends in state legislation, how the standard of care may evolve and a chart of the standard of care by state. For more detailed information on standards of care for association directors and officers, see this comprehensive publication entitled Standards of Care in Community Associations

5.8 New Jersey – Community Association Deed Based Transfer Bans

5.9 New Jersey – Community Association Clothesline Ban

5.10 New Jersey – Community Association Ombudsman Programs

5.11 New Jersey – Community Association Solar Rights and Easements

5.12 College of Community Association Lawyers (CCAL) State Pages  [See selected states]

<table>
<thead>
<tr>
<th>CODE SECTION</th>
<th>PROPERTY INSURANCE (Minimum Coverage Required)</th>
<th>PROPERTY COVERED</th>
<th>PERILS</th>
</tr>
</thead>
<tbody>
<tr>
<td>N.J.S.A. 46:8B-14</td>
<td>Full replacement cost</td>
<td>All common elements and all structural portions of the property</td>
<td>Broad Form Fire and EC</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>DEDUCTIBLE</th>
<th>LIABILITY (Minimum Coverage Required)</th>
<th>FIDELITY / CRIME INSURANCE</th>
<th>DIRECTORS &amp; OFFICERS (D&amp;O) INSURANCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>N/A</td>
<td>No minimum</td>
<td>N/A</td>
<td>N/A</td>
</tr>
</tbody>
</table>

See the list of *Fact Book* Contributors for more source information.

**Note:**

1. ACV means Actual Cash Value which typically is defined as insurable replacement cost less accumulated depreciation. In nearly all cases, a condominium will obtain RCV or Replacement Cost Value property insurance.
2. Fannie Mae, Freddie Mac and FHA have their own insurance requirements for condominiums, cooperatives and planned communities. Since many residential mortgage lenders underwrite to their guidelines, the requirements of any given state may not meet those requirements.
3. [See 50 State Condominium Insurance Survey](#)
4. While all states have Workers Compensation legislation, some states have Workers Compensation requirements that directly apply to community associations whether the association has employees or not.
6.2 NFIP Flood Insurance – Condominiums: New Jersey

(1) FEMA - National Flood Insurance Program (NFIP) Claims: Residential Condominium Building Association Policies (RCBAPs) as of 01-31-2015

<table>
<thead>
<tr>
<th>State</th>
<th>RCBAP Number of Claims</th>
<th>RCBAP Percent of All Claims</th>
<th>RCBAP Total Paid All Claims</th>
<th>RCBAP Percent of All Paid Claims</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Jersey</td>
<td>4,432</td>
<td>28.4%</td>
<td>$249,194,334.45</td>
<td>17.5%</td>
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</tbody>
</table>

Non-RCBAP Flood Claims: Condo Type

<table>
<thead>
<tr>
<th>Condo Type</th>
<th>Non-RCBAP Number of Claims</th>
<th>Non-RCBAP Percent of All Claims</th>
<th>Non-RCBAP Total Paid All Claims</th>
<th>Non-RCBAP Percent of All Paid Claims</th>
</tr>
</thead>
<tbody>
<tr>
<td>Condominium Association</td>
<td>691</td>
<td>0.04%</td>
<td>$7,745,812.77</td>
<td>0.02%</td>
</tr>
<tr>
<td>Condominium Master Policy (No Longer Issued)</td>
<td>72</td>
<td>0.00%</td>
<td>$1,599,419.72</td>
<td>0.00%</td>
</tr>
<tr>
<td>Individual Condo Unit Insured By Unit Owner Or By Assn</td>
<td>1,226</td>
<td>0.08%</td>
<td>$21,015,042.55</td>
<td>0.04%</td>
</tr>
<tr>
<td>Not A Condominium</td>
<td>148,841</td>
<td>9.28%</td>
<td>$5,018,997,409.78</td>
<td>10.19%</td>
</tr>
<tr>
<td>Unknown</td>
<td>116</td>
<td>0.01%</td>
<td>$475,210.79</td>
<td>0.00%</td>
</tr>
</tbody>
</table>

Preferred Risk Flood Claims: Condo Type

<table>
<thead>
<tr>
<th>Condo Type</th>
<th>Preferred Risk Number of Claims</th>
<th>Preferred Risk Percent of All Claims</th>
<th>Preferred Risk Total Paid All Claims</th>
<th>Preferred Risk Percent of All Paid Claims</th>
</tr>
</thead>
<tbody>
<tr>
<td>Individual Condo Unit Insured By Unit Owner Or By Assn</td>
<td>70</td>
<td>0.04%</td>
<td>$1,182,765.36</td>
<td>0.02%</td>
</tr>
<tr>
<td>Not A Condominium</td>
<td>6,154</td>
<td>3.66%</td>
<td>$170,865,287.17</td>
<td>2.72%</td>
</tr>
</tbody>
</table>

(2) FEMA- RCBAP and Other Flood Insurance Policies & Premiums as of 01-31-2015 – Next Page

**RCBAP: Residential Condominium Building Association Policy**

Note: The RCBAP is written on a building by building basis only for buildings in a Special Flood Hazard Area (SFHA). If a condominium association has five buildings, but only one is in a SFHA, then the association only needs to obtain one RCBAP. The one building might have six units that would be insured in the RCBAP.

Note: Flood insurance offered by FEMA through the National Flood Insurance Program (NFIP) was subject to substantial changes in the [Biggert-Waters Flood Reform Act of 2012](https://www.congress.gov/bill/112th-congress/1st-session/bill-text acompan/112/hr-3366). Not all of the changes have been enacted. See also the [Homeowner Flood Insurance Affordability Act of 2014](https://www.congress.gov/bill/113th-congress/1st-session/bill-text acompan/113/hr-626). For assistance regarding FEMA flood insurance see the newly created [Flood Insurance Advocate](https://www.flood.org/floodinsuranceadvocate).

See this cautionary reminder from FEMA (bold added): “In moderate- to low-risk areas, the risk of flooding is reduced but not completely removed. These areas submit more than 20 percent of National Flood Insurance Program claims and receive one-third of Federal disaster assistance for flooding. Flood insurance isn't federally required in moderate- to low-risk areas, but it is recommended for all property owners and renters. They are shown on [flood maps](https://floodmaps.fema.gov/flood-maps) as zones beginning with the letters ‘B’, ‘C’ or ‘X’ (or a shaded X).”
### National Flood Insurance Program (NFIP): New Jersey

**FEMA: RCBAP and Other Flood Insurance Policies and Premiums as of 01-31-2015**

**CIF:** “Contracts in Force” this represents a “property” which may have multiple NFIP policies.

**PIF:** “Policies in Force” this represents the actual policies for all of the contracts.

<table>
<thead>
<tr>
<th></th>
<th>CIF</th>
<th>PIF</th>
<th>Total Premium</th>
<th>Total Flood Insurance</th>
<th>Percent of All Policies</th>
<th>Percent of All Premium</th>
<th>Percent of All Insurance</th>
</tr>
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<tbody>
<tr>
<td><strong>RCBAP Subsidized</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>RCBAP</td>
<td>1,575</td>
<td>12,710</td>
<td>$8,008,419</td>
<td>$1,850,377,800</td>
<td>8.45%</td>
<td>9.26%</td>
<td>8.16%</td>
</tr>
<tr>
<td><strong>RCBAP Non-Subsidized</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>RCBAP</td>
<td>10,399</td>
<td>54,847</td>
<td>$18,750,525</td>
<td>$12,390,014,900</td>
<td>6.17%</td>
<td>8.65%</td>
<td>7.28%</td>
</tr>
<tr>
<td><strong>Non-RCBAP Subsidized Condo Type</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Condominium Association</td>
<td>17</td>
<td>17</td>
<td>$53,256</td>
<td>$5,049,200</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>Individual Condominium Unit Insured By Unit Owner Or By An Association</td>
<td>1,471</td>
<td>1,471</td>
<td>$1,196,367</td>
<td>$120,997,100</td>
<td>0.19%</td>
<td>0.09%</td>
<td>0.09%</td>
</tr>
<tr>
<td><strong>Non-RCBAP Non-Subsidized Condo Type</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Condominium Association</td>
<td>33</td>
<td>33</td>
<td>$49,325</td>
<td>$13,210,800</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>Individual Condominium Unit Insured By Unit Owner Or By An Association</td>
<td>5,077</td>
<td>5,077</td>
<td>$1,956,236</td>
<td>$778,441,500</td>
<td>0.15%</td>
<td>0.09%</td>
<td>0.08%</td>
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<tr>
<td>Not A Condominium</td>
<td>97,868</td>
<td>97,868</td>
<td>$72,444,075</td>
<td>$28,146,870,200</td>
<td>2.86%</td>
<td>3.44%</td>
<td>3.00%</td>
</tr>
<tr>
<td>Condominium Association</td>
<td>1</td>
<td>1</td>
<td>$2,801</td>
<td>$500,000</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td><strong>Preferred Rate Program Subsidized Condo Type</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Not A Condominium</td>
<td>1</td>
<td>1</td>
<td>460</td>
<td>$350,000.00</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
</tr>
<tr>
<td><strong>Preferred Rate Program Non-Subsidized Condo Type</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Individual Condominium Unit Insured By Unit Owner Or By An Association</td>
<td>1,382</td>
<td>1,382</td>
<td>$462,301</td>
<td>$281,714,000</td>
<td>0.08%</td>
<td>0.06%</td>
<td>0.05%</td>
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<tr>
<td>Not A Condominium</td>
<td>29,997</td>
<td>29,997</td>
<td>$14,097,656</td>
<td>$9,339,903,000</td>
<td>1.69%</td>
<td>1.84%</td>
<td>1.80%</td>
</tr>
</tbody>
</table>

See [Condominium RCBAP Claims](#) and see [Condominium RCBAP Premiums](#) for all states.
See the list of Fact Book Contributors for more source information.

- **NFIP Policies in Force by Occupancy Type**

<table>
<thead>
<tr>
<th>OCCUPANCY TYPE</th>
<th>POLICIES IN FORCE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Single Family Home</td>
<td>3,465,641</td>
</tr>
<tr>
<td>2 to 4 Family</td>
<td>149,570</td>
</tr>
<tr>
<td>Condominium Units</td>
<td>1,084,509</td>
</tr>
<tr>
<td>Other Residential</td>
<td>142,335</td>
</tr>
<tr>
<td>Non-Residential</td>
<td>277,989</td>
</tr>
<tr>
<td>Unknown Occupancy</td>
<td>0</td>
</tr>
<tr>
<td><strong>All Policies</strong></td>
<td><strong>5,120,044</strong></td>
</tr>
</tbody>
</table>

For additional information see the [FEMA Policy & Claims Statistics for Flood Insurance](https://www.fema.gov) and for more detailed flood statistics from FEMA see [NFIP BureauNet](https://www.fema.gov).
6.3 **New Jersey Lien Priority**

Liens in favor of association; priority. 21. a. The association shall have a lien on each unit for any unpaid assessment duly made by the association for a share of common expenses or otherwise, including any other moneys duly owed the association, upon proper notice to the appropriate unit owner, together with interest thereon and, if authorized by the master deed or bylaws, late fees, fines and reasonable attorney's fees; provided however that an association shall not record a lien in which the unpaid assessment consists solely of late fees. Such lien shall be effective from and after the time of recording in the public records of the county in which the unit is located of a claim of lien stating the description of the unit, the name of the record owner, the amount due and the date when due.

**CAI Information on Lien Priority for Community Association Assessments**

6.4 **New Jersey Reserve Fund Requirements**

The association may levy and collect assessments duly made by the association for a share of common expenses or otherwise, including any other moneys duly owed the association, upon proper notice to the appropriate unit owner, together with interest thereon, late fees and reasonable attorneys' fees, if authorized by the master deed or bylaws. All funds collected by an association shall be maintained separately in the association's name. For investment purposes only, reserve funds may be commingled with operating funds of the association. Commingled operating and reserve funds shall be accounted for separately, and a commingled account shall not, at any time, be less than the amount identified as reserve funds. Section 46:8B-15. There is no statutory requirement to conduct a reserve study and no statutory requirement to fund reserves.

See Appendix 2 in *Community Association Fact Book 2015* for Community Association Financial Management Compared to Other Entities.

6.5 **Community Association Insurance**

Commercial insurance is one of the most important components of a community association's risk management program. To help managers and boards fully understand insurance issues, this guide will explore three key areas:

1. Insurance terminology, in terms of coverages, policies, and practices
2. Association exposures to loss and insurance coverages
3. Risk management and the association insurance industry

6.6 **Community Association Risk Management**

Risk management is the process of making and carrying out decisions that minimize the adverse effects of accidental losses. It involves five steps:

1. Identifying exposures to loss
2. Examining alternative techniques
3. Selecting the best techniques
4. Implementing the chosen techniques
5. Monitoring and improving the risk management program

This guide will examine each phase of the risk management process. It also will help board members and managers identify risks and implement a plan that will safeguard association assets.

6.7 **Preventing Fraud and Embezzlement**

Community association boards should consider implementing ten practices and procedures to safeguard association funds.
6.8 **Energy Efficiency [FCAR Best Practices]**

CAI and the Department of Energy (DOE) are dedicated to educating the community association industry—and the significant portion of the U.S. population it represents—on the many ways to increase the energy efficiency of their homes and thereby reduce both energy consumption and costs.

6.9 **Financial Operations [FCAR Best Practices]**

The board of directors, particularly the treasurer, is ultimately responsible for association’s funds and may not abdicate their fiduciary responsibility. Given the reality that community association boards are made up of diverse individuals with varied degrees of financial knowledge, below are basic guidelines that should be followed to ensure sound financial operations.

6.10 **Green Communities [FCAR Best Practices]**

This report explores “greenness” in communities, in their varied forms. It considers the concept of sustainability through better designs, new technologies and social innovations. Sustainable communities are developed to meet the “needs of the present without compromising the ability of future generations to meet their own needs.” They are regenerative, meaning they have “processes that restore, renew or revitalize their own sources of energy and materials, creating sustainable systems that integrate the needs of society with the integrity of nature.”

6.11 **Reserve Studies Management [FCAR Best Practices]**

There are two components of a reserve study—a physical analysis and a financial analysis. During the physical analysis, a reserve provider evaluates information regarding the physical status and repair/replacement cost of the association’s major common area components. To do so, the provider conducts a component inventory, a condition assessment, and life and valuation estimates. A financial analysis assesses only the association’s reserve balance or fund status (measured in cash or as percent funded) to determine a recommendation for an appropriate reserve contribution rate (funding plan).

6.12 **FCAR Snap Surveys**

The Foundation for Community Association Research (FCAR) periodically conducts targeted surveys of key industry groups to produce interesting, intriguing, or newsworthy research.

1. **November 2015** (PDF) - Survey of managers and board members of associations in 13 states facing drought conditions

2. **April 2015** (PDF) - Reserve Studies Managers - How knowledgeable are associations on reserve funding?

3. **November 2014** (PDF) - What issues create potential legal liability for client associations?

4. **June 2014** (PDF) - Resident Satisfaction

5. **September 2013** (PDF) - Reserve Studies and Funding

6. **March 2013** (PDF) - Career Satisfaction Among Managers
About the Foundation for Community Association Research
The Foundation provides authoritative research and analysis on community association trends, issues and operations. Our mission is to inspire successful and sustainable communities. We sponsor needs-driven research that informs and enlightens all community association stakeholders—community association residents, homeowner volunteer leaders, community managers and other professional service providers, legislators, regulators and the media. Our work is made possible by your tax-deductible contributions.

Your support is essential to our research. Visit www.cairf.org or e-mail foundation@caionline.org.

About Community Associations Institute (CAI)
Community Associations Institute (CAI) is an international membership organization dedicated to building better communities. With nearly 34,000 members, CAI works in partnership with 60 chapters, including a chapter in South Africa, as well as with housing leaders in a number of other countries, including Australia, Canada, the United Arab Emirates and the United Kingdom. CAI provides information, education and resources to the homeowner volunteers who govern communities and the professionals who support them. CAI members include association board members and other homeowner leaders, community managers, association management firms and other professionals who provide products and services to associations.

CAI serves community associations and homeowners by:
- Advancing excellence through seminars, workshops, conferences and education programs, most of which lead to professional designations for community managers and other industry professionals.
- Publishing the largest collection of resources available on community association management and governance, including website content, books, guides, Common Ground magazine and specialized newsletters.
- Advocating on behalf of common-interest communities and industry professionals before legislatures, regulatory bodies and the courts.
- Conducting research and serving as an international clearinghouse for information, innovations and best practices in community association development, governance and management.

We believe homeowner and condominium associations should strive to exceed the expectations of their residents. We work toward this goal by identifying and meeting the evolving needs of the professionals and volunteers who serve associations, by being a trusted forum for the collaborative exchange of knowledge and information, and by helping our members learn, achieve and excel. Our mission is to inspire professionalism, effective leadership and responsible citizenship—ideals reflected in associations that are preferred places to call home. Visit www.caionline.org or call (888) 224-4321.

For suggestions, additions, or updates to this Community Association Fact Book State Page, please e-mail foundation@caionline.org.